
Concept C-1

Asset owners seek diversification and yield premiums and want a more tailored investment solution to achieve their goal. But many big firms are focused on building AUM and homogenous strategies to service the large volume making it difficult to offer customization and dedicated service.

At MetLife Investment Management Private Placement, we offer our institutional clients a collaborative approach to construct tailored solutions across wide range of sectors, maturities, country, currency and structures (fixed and/or floating rate debt). Our clients have access to exclusive, high quality global investment opportunities due to strong relationships with banks and sponsors and local market expertise evidenced by deal origination in more than 23 countries in past 3 years. The investment team has deep expertise in private placements with senior professionals averaging 20 years in the industry and managing over \$80 billion in private placement debt. Our investment philosophy is built on rigorous credit monitoring, well-structured deals with robust protection and appropriate pricing.

Clients have easy access to a dedicated portfolio manager who will provide strategic, expert-to-expert advice and a single-point client relationship manager will deliver high quality service with transparent and proactive communications.