
Concept D-1

As the credit cycle turns, many plan sponsors want greater diversification and may consider an allocation to private credit. However, there might be misperceptions that private credit offers only high octane, leveraged buyout-driven deals. In reality plan sponsors may be missing out on opportunity in investment-grade private credit.

MetLife Investment Management Private Placement offers institutional clients greater diversification via unrivaled access to investment-grade private placement solutions that complement traditional fixed income in a liability-hedged portfolio. We collaborate with our clients to construct tailored solutions customized across a wide range of sectors, maturities, countries and currencies and structured as fixed and/or floating rate debt. In addition, our long-standing private placement team, with senior leaders spanning 20+ years of industry experience on average, has built strong relationships with banks and issuers and leverages on-the-ground, local market expertise. These factors allow us to provide clients with exclusive, high quality deals you cannot access in the public market. Our experience in deep credit research and structuring covenants serves investors well during periods of increasing downgrades and default risks.

Our clients have easy access to a dedicated portfolio manager for useful, strategic advice and a single-point client relationship manager for high touch service and timely, proactive communications.