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## Concept L-3

Having a local presence is key to sourcing the best opportunities. Managers with a local presence are better positioned to receive the first look at new deals, have the opportunity to detect the emergence of new risks, and have the confidence and local market knowledge to move quickly on opportunities once they are identified.

MetLife Investment Management Real Estate provides you with the confidence to achieve your investment goals by offering a wide range of investment opportunities by geography, property type and risk tolerances. This tailored approach is driven our local market knowledge and broad industry relationships through 11 integrated offices around the globe and our propriety real estate research that allows us understand where to take intelligent risk.

MIM leverages a collaborative client approach to develop tailored real estate debt and equity investment solutions that fit your specific portfolio needs. Your dedicated portfolio manager will provide strategic advice and a single-point client relationship manager who will deliver proactive communication and high touch client service.