
Private Placement Proof Point Statements

Experienced team with private placement focus

- Well resourced, 55+ experienced private placement professionals specialized by sector with senior leaders averaging 20 years in private placement, 15 years working together as a team and manage over \$80 billion AUM in private placements
- Expertise in uncovering corporate placement and infrastructure opportunities through our on-the-ground local market experts and deep experience in originating deals across the globe
- One of the largest and most experienced in the private placement industry and manage \$80+ billion in AUM driven by our reputation among Issuers who know we have the capital, the specialization and the know-how to get transactions done in a way that meets issuers' and investors' needs
- Track record of being the first mover into new sectors such as sports, infrastructure, aircraft leasing and more and built a reputation of innovation and industry specialization
- Investment decisions informed by a team-based risk culture, deep credit research, client centric portfolio management and integrated risk management with layered independent oversight reporting directly to the president