
Private Placement Proof Point Statements

Expertise in uncovering investment opportunities

- Deal origination in 23 countries by leveraging our on-the-ground local market intelligence and direct origination capabilities
- Due to our scale, reputation and long-term relationships with issuers, banks and investors, we often get first access to exclusive private placement deals that are not widely available
- We often fund the entire deal or become the cornerstone of the deal, which sets us apart from other lenders or investors in the marketplace.
- Deep expertise in credit analysis and monitoring as well as structuring deals with robust protection and managing risks
- Our time-tested approach to managing risk consists of proper structuring of deals, monitoring of covenants and monitoring of the borrowers' business and financials at all times enables us to successfully navigate challenging market cycles, such as today's market. Since we have a long-standing relationships with our borrowers, we are able to work closely with them to work through challenges together via transparent and proactive communication