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## Public Fixed Income Proof Point Statements

### Our focus is on meeting each client's unique needs

- For over 20 years we have followed a guiding philosophy that while fixed income markets are generally efficient, opportunities often arise from the mispricing of securities that are exposed to credit, prepayment, and/or liquidity risk.
- We start by listening to your needs and objectives, and then work together with you from day one to construct a tailored public fixed income investment solution that meets your unique needs. As your needs change or the market environment changes, we continue to assess your portfolio and guidelines to ensure we continue to meet your needs
- In addition to a dedicated relationship manager, clients have direct access to portfolio management teams who are experts in uncovering opportunities within fixed income.