
Real Estate Proof Point Statements

Our customized approach focuses on asset owner success

- We start by listening to your portfolio needs, and then use a collaborative, client-focused approach to develop tailored real estate debt and equity investment solutions that fit your specific portfolio needs.
- We develop tailored real estate debt and equity investment solutions by geography, property type and risk tolerances that fit your specific portfolio needs.
- While you will have a dedicated and accessible portfolio manager who is highly experienced in commercial real estate, you also have access to our broader team of experts uncovering and tailoring real estate debt and equity investment solutions that fit your specific portfolio needs.

Real Estate Proof Point Statements

We have focus, bench strength and experience in real estate

- Manages over \$100 billion in commercial real estate debt and equity.
- 145 years of real estate investment experience gives us a unique perspective that benefits our hindsight across all market cycles through on-the-ground deal origination, risk management, and macro analysis.
- +80 senior professionals with an average of 24 years in the commercial real estate industry, across debt and equity as part of our 200+ local real estate professional team.
- MetLife Investment Management has been in commercial real estate since World War I.
- Proprietary real estate research and local market knowledge allows us to understand where to take intelligent risks.
- Investment decisions informed by a team-based risk culture informed by proprietary research, client centric portfolio management and integrated risk management with layered independent oversight.

Real Estate Proof Point Statements

There is opportunity in every market, we have a strategic, expertise-driven approach to uncovering and giving you access those opportunities

- Access to a wide range of debt and equity deals by geography, property type and risk tolerances drawn from our local market knowledge and broad industry relationships.
- On-the-ground, local expertise through integrated regional origination and asset management, which provide timely and effective execution.
- Real estate presence through eleven real estate offices around the world with over 200 local professionals provides comprehensive access to market participants and opportunities.
- Employ a dedicated real estate research team that is actively monitoring over 200 markets across the U.S. to guide deal allocation that meets our clients' portfolio objectives.



APPENDIX

Real Estate Attribute Statements

| Our <u>customized</u> approach focuses on asset owner success | We have <u>focus, bench strength and experience</u> in real estate | There is opportunity in every market, we have a <u>strategic, expertise-driven approach</u> to uncovering and giving you access those opportunities |
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